

Career Opportunity: Territory Manager

Interlake Region, Manitoba
(We also have opportunities in other regions)



We will provide the training to turn talent into results!

The successful candidate will be tech literate and business savvy and interested in a career working with producers to make the best use of the latest equipment, technology and integrated solutions.

Attributes that would get your resume noticed:

- A business or agri-business degree or diploma;
- A background in agriculture or a familiarity with John Deere or other agricultural equipment;
- 3-5 years experience in sales or other customer-facing roles;
- Excellent verbal and written communication skills and presentation experience;
- Ability to build and sustain positive relationships;
- Excellent problem-solving skills;
- Adaptable and able to assimilate new information
- Ambitious, organized with well-developed follow up skills

Enns Brothers is a successful, locally-owned company with 8 branches and nearly 300 employees in Manitoba. We sell John Deere agricultural equipment, leading edge technology and value-added services to producers in a wide variety of growing regions.

We provide a very competitive total compensation package based on achievement, including base salary, commission and performance incentive, comprehensive health and retirement benefits, ongoing training opportunities and a vehicle plan.



TRAINING

To prepare for this role, Territory Managers joining Enns Brothers will be provided a learning path consisting of on line and instructor-led courses to create familiarity with the products and services available.

We will also provide hands on learning through a series of mentorships with the product support and sales teams to ensure a solid core of knowledge is being developed.

Interested candidates should email a resume and cover letter to hr@ennsbros.com. Must be in .doc or .pdf format.